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### The ABCs of Banking Law Industry Structure, the Dual Banking System, and Regulatory Themes

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> UNC | CENTER FOR BANK AND FINANCE

## Center for Banking and Finance

Study of Legal and Policy Issues Related to Banking

• North Carolina Banking Institute Journal

Advance the Teaching of Banking and Finance

- Regulation of Bank Financial Service Activities (6<sup>th</sup> edition 2022)
- Sponsor Conferences for Industry Professionals
  - 2024 Banking Institute, March 27-28
  - 2024 Prelude to the Banking Institute
    - CRA Modernization: Moving Forward Under the New CRA Rule, February 21, 2024



## Director Diversity Initiative

https://ddi.law.unc.edu/

- Database for potential diverse directors
  - 975 registrants; over 430 of whom list banking and/or financial services industry experience
  - 2023 Provided names in 57 searches
- Educational Programming
  - Free, virtual, monthly short programs
  - Annual DDI Board Boot Camp, May 22-23, Chapel Hill, NC (waiting list)
- 2021 Census of Top 50 NC Public Companies Board Diversity
  - 26.4% of board members female; 15.7% people of color

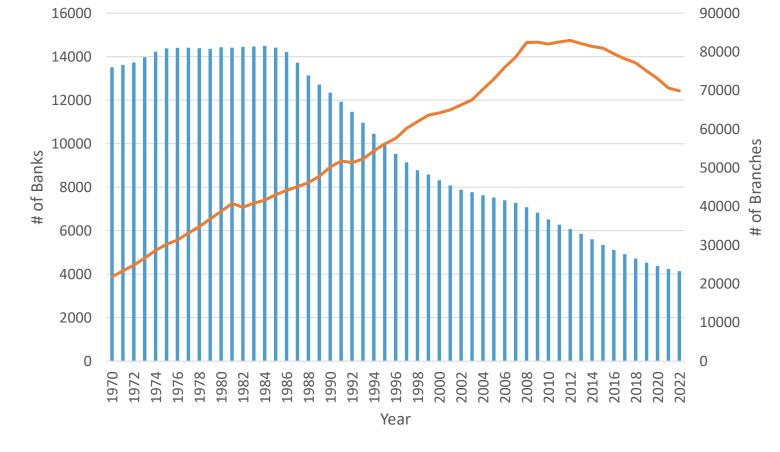
#### **Depository Institutions** (as of 9/30/23) **Total Assets in millions** Number **TOTAL BANKS** 4,049 22,200,000 TOTAL SAVINGS 565 1,208,000

TOTAL CU 4,645 2,229,000

https://www.fdic.gov/bank/statistical/stats/ https://www.ncua.gov/analysis/credit-union-corporate-call-report-data



### Number of Commercial Banks and Branches



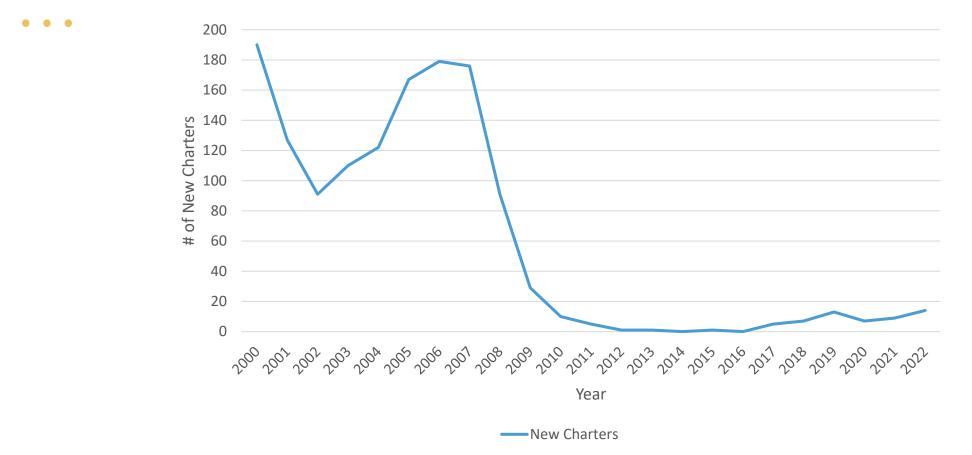
Number of Banks — Number of Branches

https://banks.data.fdic.gov/explore/

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### Number of New Charters





### Large Commercial Banks

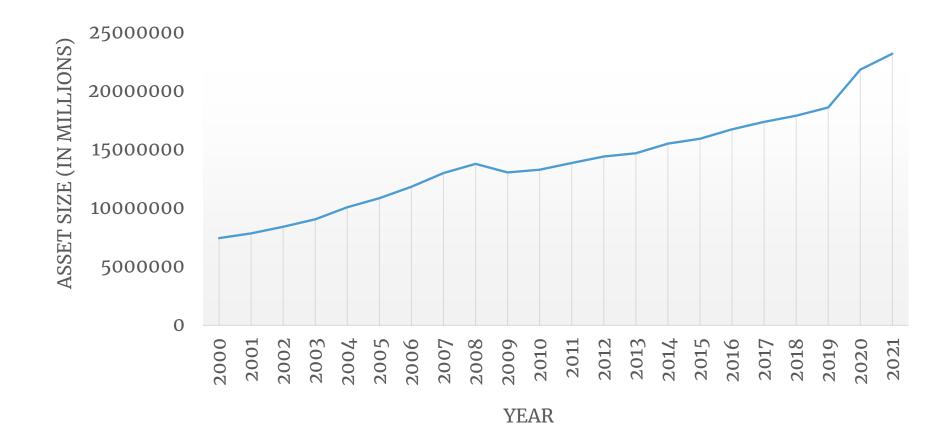
Nat'l Rank	Bank Name	Charte r	Consol Assets	Domestic Branches	Foreign Branches
1	JPMORGAN CHASE BK NA	NAT	3.395 T	4,905	32
2	BANK OF AMER NA	NAT	2.540 T	3,781	23
3	WELLS FARGO BK NA	NAT	1.733 T	4,359	10
4	CITIBANK NA	NAT	1.684 T	654	115
5	U S BK NA	NAT	650 B	2,308	1
6	PNC BK NA	NAT	557 B	2,371	1
7	TRUIST BK	SNM	527 B	2,001	0
8	GOLDMAN SACHS BK	SMB	521 B	2	2
9	CAPITAL ONE NA	NAT	475 B	278	1
10	T D BK NA	NAT	367 B	1,179	0

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### **Asset Size of FDIC Insured Institutions**







### Holding Company Assets (as of 9/30/23)

Ranl	<b>AInstitution Name</b>	Location	Total Assets
1	JPMORGAN CHASE & CO.	NEW YORK, NY	\$3,898,333,000
2	BANK OF AMERICA CORPORATION	CHARLOTTE, NC	\$3,153,090,000
3	CITIGROUP INC.	NEW YORK, NY	\$2,368,477,000
4	WELLS FARGO & COMPANY	SAN FRANCISCO, CA	\$1,909,261,000
5	GOLDMAN SACHS GROUP, INC., THE	NEW YORK, NY	\$1,577,153,000
6	MORGAN STANLEY	NEW YORK, NY	\$1,169,013,000
7	U.S. BANCORP	MINNEAPOLIS, MN	\$688,039,000
8	PNC FINANCIAL SERVICES GROUP, INC., THE	PITTSBURGH, PA	\$557,355,743
9	TRUIST FINANCIAL CORPORATION	CHARLOTTE, NC	\$542,707,000
10	TD GROUP US HOLDINGS LLC	WILMINGTON, DE	\$511,769,848

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## Dual Banking System (as of 12/31/23)

Number

FDIC – Insured Commercial Banks	4,026
National (OCC)	759
State nonmember (FDIC)	2,567
State member (FRB)	700
FDIC – Insured Savings Institutions	561
Federal (OCC)	244
State (FDIC)	317

https://www.occ.treas.gov/topics/charters-and-licensing/financial-institution-li

https://www.federalreserve.gov/publications/files/202311-supervision-and-regulation-report.pdfhttps://www.federalreserve.gov/publications/files/202311-supervisionand-regulation-report.pdfsts/index-financial-institution-lists.html



### Charter Choice – National or State

• Powers

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- Preemption
- Knowledge or Sophistication of Regulator
- Accessibility of Regulator
- Examination Costs; Fees



# Evolution of Preemption of State Laws by the NBA Before Dodd-Frank

- Barnett Bank (S. Ct. 1996): states may regulate national banks where "doing so does not prevent or significantly interfere with the national bank's exercise of its powers"
- 12 C.F.R. § 7.4009 (2004): "state laws that obstruct, impair, or condition a national bank's ability to fully exercise its powers to conduct activities authorized under Federal law do not apply to national banks"



# Evolution of Preemption of State Laws by the NBA After Dodd-Frank

- Dodd-Frank Act § 1044 (2010), 12 U.S.C. § 25b: state consumer financial laws will be preempted if: "in accordance with the legal standard for preemption in the decision [in Barnett Bank], the State consumer financial law prevents or significantly interferes with the exercise by the national bank of its powers"
- Revised OCC regulations (2011): state laws apply to national banks "to the extent consistent with the decision of [Barnett Bank]"
- "obstruct, impair, or condition" language deleted
- OCC stated that to the extent a preemption precedent is exclusively reliant on that language, the validity of the precedent needs to reexamined to see if it is consistent with Barnett Bank

# Evolution of Preemption of State Laws by the NBA After Dodd-Frank

- Cantero v. Bank of America, N.A. (argued at S. Ct. on 2/27/24), reviewing a 2<sup>nd</sup> Circuit decision that the NBA preempted a NY state law mandating that banks pay at least 2% interest on mortgage escrow accounts.
  - Interpreting "significantly interfere" under § 25b.
  - Stay tuned. Decision expected in June.



### Fintechs

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A nonbank using technology to provide financial services or products to customers in new ways

- Deconstruction of banking into its separate pieces
- Reconstructing those pieces within the tech sphere, rather than the financial institutions sphere

Potential ways for fintech to position itself

- Deconstruct and provide one or more products or services (subject to state licensing requirements and CFPB rules and oversight)
- Partner with a bank (OCC and FDIC risk management required for 3<sup>rd</sup> party services)
- Become a bank

# Attraction of Bank Charter for Fintechs

- Raise funds at risk-free rates via federal deposit insurance
- Bank exportation of interest rates
- Access to payments system
- Access to discount window
- Preemption of state law if a national/federal bank charter
- For ILCs, not be subject to BHCA activity limits

## Bank Charter Options for Fintechs

OCC's Special Purpose National Bank

- No charters granted yet
- May not accept deposits (Is this a necessary predicate of banking? Other SPNB's trust banks and banker's banks authorized by Congress)
- Federal preemption

- Bank interest rate exportation
- Lacewell v. OCC (2d Cir. 2021) (NYDFS lacked standing)
- Language from the FRA (every NB must have *deposit* insurance) and BHCA (bank is an "insured bank" or accepts "deposits" and makes commercial loans)



## Bank Charter Options for Fintechs cont.

OCC Full-Service Charter

• Varo Money; SoFi Bank

Industrial Loan Company/Industrial Bank

- Handful of states (Utah is prominent)
- Not a "bank" under BHCA no activity limits elsewhere in the holding company structure
- But bank advantage of interest rate exportation and access to payments system
- FDIC approved insurance applications in March 2020 for Square Bank and NelnetBank
- 2021 FDIC rule requires FDIC oversight of companies controlling an ILC

# Bank Charter Options for Fintechs (cont.)

Wyoming Special Purpose Depository Institution

- Not required to have FDIC insurance or federal prudential regulator
- Not a "bank" under BHCA
- Bank advantages of interest rate exportation and access to payments system
- September 2020 charter to Kraken qualified custodian for cryptocurrency or other digital assets



## Statutory and Regulatory Themes

- Concerns about mixing banking and commerce
- Limited entry
- Dual chartering and regulatory arbitrage
- Restrictions on geographic expansion
- Concerns about concentration of economic power
- Safety and soundness regulation
- Runnability deposits repayable on demand funding longer-term loans
- Legacy (Grandfather) provisions



# Predicates for Most Major Banking Legislation

- Reaction to major financial calamity
  - What's in store to respond to SVB and Signature failures and stress on other banks?
- Reaction to attempt to avoid regulatory or statutory restrictions by
  - Affirming new activity and permitting to go forward without regulatory fetters, or
  - Reaffirming the existing restrictions



## 2024 Election and the Regulatory Outlook

- Trump Administration Rollback of Dodd-Frank Act through lobbying, litigation, legislating (SIFIs moved from \$50B in assets to \$250B in assets)
- Biden Administration
  - Agency heads personnel is policy
  - Legislation difficult with divided Congress
  - Priorities: Climate change, diversity and inclusion, crypto regulation, consumer issues, CRA, bank mergers and response to SVB and Signature failures



### **Regulatory Outlook**

Less stability than in the past

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- For many years, few political policy fights in financial services regulation
- After the 2008 financial crisis, financial services regulation has become highly partisan
  - Personnel selected to run the agencies are acting in a more partisan manner
  - Congress using tools like the Congressional Review Act
  - Supreme Court limiting agency action through the 2022 "major questions" doctrine
- Big policy swings results in
  - Lack of stability and certainty
  - Increased costs associated with changing policy positions





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